

L&M LANGUAGE:

Section L: Small Business Participation

a. Strategies for using Small Business Concerns, Small Disadvantaged Business Concerns and HBCU/MIs:

All Offeror's (Large and Small Businesses) shall address their strategies for utilizing Small Disadvantaged Business (SDB) Concerns in the performance of this contract. Only **Large Businesses** (unless exempt pursuant to FAR 19.702) shall address their strategies for utilizing Small Business (SB) Concerns and Historically Black Colleges or Universities (HBCU) and Minority Institutions (MI) in the performance of this contract, whether as a joint venture, teaming arrangement or subcontractor. **(This strategy is separate from, but shall be consistent with, the Small Business Subcontracting Plan)**

In describing its strategy, the Offeror shall as applicable:

- describe its approach to identifying Small Business Concerns, Small Disadvantaged Business Concerns and HBCU/MIs;
- describe the extent of participation of Small Businesses, Small Disadvantaged Business Concerns and HBCU/MIs on this contract, especially as first tier subcontractors;
- describe the extent of commitment to use such Small Businesses, Small Disadvantaged Business Concerns and HBCU/MIs;
- describe the complexity and variety of the work Small Businesses, Small Disadvantaged Business Concerns and HBCU/MIs are to perform;
- address past experience in meeting proposed goals and what processes have been implemented to correct inability to meet proposed goals; and
- demonstrate that their Small Business strategy is consistent with its Small Business Subcontracting Plan.

b. SDB Targets: All Offerors proposing SDB targets (in accordance with FAR 52.219-24) shall complete the Section H clause Small Disadvantaged Business Participation – Targets.

c. Small Business Subcontracting Plans: The Offeror shall provide their Small Business Subcontracting Plan conforming to the requirements of FAR 19.7 and DFARS 219.7 as **Annex O**. Also provide the following information in this paragraph of your proposal:

i. Offerors submitting Small Business Subcontracting Plans per FAR Clause 52.219-9, "Small Business Subcontracting Plan" (Jan 2002) and DFARS Clause 252.219-7003, "Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan (DoD Contracts)" (Apr 1996) which reflect a Small Disadvantaged Business (SDB) goal of less than five percent shall also provide, as a part of the subcontracting plan submission, those extenuating circumstances of why a five percent SDB goal cannot be proposed.

(Note: The subcontracting plan of the successful Offeror(s) will be reviewed and approved by the PCO prior to contract award. The successful Offeror's subcontracting plan shall be provided as an attachment to the proposal and will be incorporated as an attachment to their contract.)

ii. Offerors shall also describe use of the Small Business Innovative Research program, if applicable, to insert new technologies into the proposed end item.

iii. If the Offeror is a participant in the DoD Comprehensive Subcontracting Test Program specified in DFARS 219.7, the Offeror shall describe how Small Business participation on this contract will contribute to its overall Comprehensive Subcontracting goals. Offeror's shall describe their **XXX Program** specific efforts to ensure the resulting contract meets or exceeds proposed goals. These efforts shall include, but not be limited to: sponsoring program specific outreach programs and industry conferences, establishing Mentor-Protégé relationships with Small Disadvantaged Businesses and using the NAVAIR SUBNet website at (<https://sadb.navair.navy.mil>) to locate small business concerns and to post requirements.

iv. Offerors shall provide goals (Small Business, SDB, Women-Owned SB, HUBZone SB, Veteran-Owned SB (VOSB), Service Disabled VOSB, and HBCU/MI) applicable to the evaluation periods set forth in RFP Attachment XXX, Award-Fee Plan.(If applicable)

d. Submission of Reports: Offerors shall provide copies of three final or most recent SF 294s for the most current three relevant contracts, which best demonstrate the offerors ability to achieve the proposed subcontracting goals. If the Offeror is a participant in the DoD Comprehensive Subcontracting Test Program, they shall provide copies of three final or most recent SF 295s.

Section M:

The Offeror's Small Business subcontracting strategy for utilizing Small Business Concerns (including Small Disadvantaged Business Concerns) and Historically Black Colleges/Universities and Minority Institutions and its consistency with the Small Business Subcontracting Plan will be evaluated. Additionally, any proposed Small Disadvantaged Business targets will be evaluated